






Qazi Farooqi


DCX Trainer - Business Developer - Sales & Client Support Manager - Project Manager

CONTACT ME


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 Nationality
Costa Rican

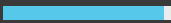
EXPERTISE


Client/Customer Support 

Sales 

Account Management 

Business Development 

Communication 

MS Office /Adobe Suite/ CRM's 

LANGUAGES

English 

Urdu 

WORK EXPERIENCE

2024 - Present

Movate - Costa Rica
Stich Fix USA
London, UK
(Remote)

Corporate Trainer - DCX / Business Dev.

As a DCX Trainer, I deliver high-quality training programs to enhance digital customer experience capabilities. My role includes designing training modules, conducting workshops, and providing one-on-one coaching to ensure staff proficiency in digital tools and strategies. I work with cross-functional teams to identify training needs, create customized learning solutions, and evaluate program effectiveness. My goal is to empower employees to deliver exceptional digital customer experiences, boosting customer satisfaction and business growth.

2023 - 2024

Movate - Costa Rica
The Home Depot, USA
(On Site)

Client Relationship Manager (CS)

As a collaborative professional, I work closely with customers and managers to create exceptional solutions and services and lead the overall performance KPI's. I was also responsible for synthesizing client recommendations and feedback, I craft comprehensive solution briefs and facilitate seamless communication among multiple stakeholders.

2016 - 2022

Azzy Tech - Pakistan
Azzy Tech Designs
USA (On Site)

Business Developer - Sales & Support

As a strategic sales & support professional, I am experienced in driving business growth through strategic planning and relationship management. Skilled in identifying new market opportunities, developing and executing business plans, and building strong client relationships. Proven ability to analyze market trends, negotiate deals, and implement initiatives that enhance revenue and profitability.

EDUCATION

2016 - 2020

Bahria University

BS - Bachelor Of Media Sciences

Graduated - Silver Medalist - 3.76 CGPA

2007 - 2009

NCR-CET

Higher School Cert - Intermediate

Passed - Grade A - 72%

2005 - 2007

Beaconhouse School

Secondary School Cert - Matric

Passed - Grade A - 70%

REFERENCES

Fahad Kaleem
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